

# TAMING BUSINESS CYCLES WITH MONETARY AND FISCAL POLICY

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Course material available at <https://pascalnichailat.org/c5/>

## OUTLINE

- develop Beveridgean framework to think about productive efficiency, based on Michailat, Saez (2021)
  - compute efficient labor market tightness
  - compute efficient unemployment rate
- derive formula for optimal monetary policy, based on Michailat, Saez (2022)
- derive formula for optimal government spending, based on Michailat, Saez (2019)

# BEVERIDGEAN FRAMEWORK FOR PRODUCTIVE EFFICIENCY

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## COMPOSITION OF LABOR FORCE

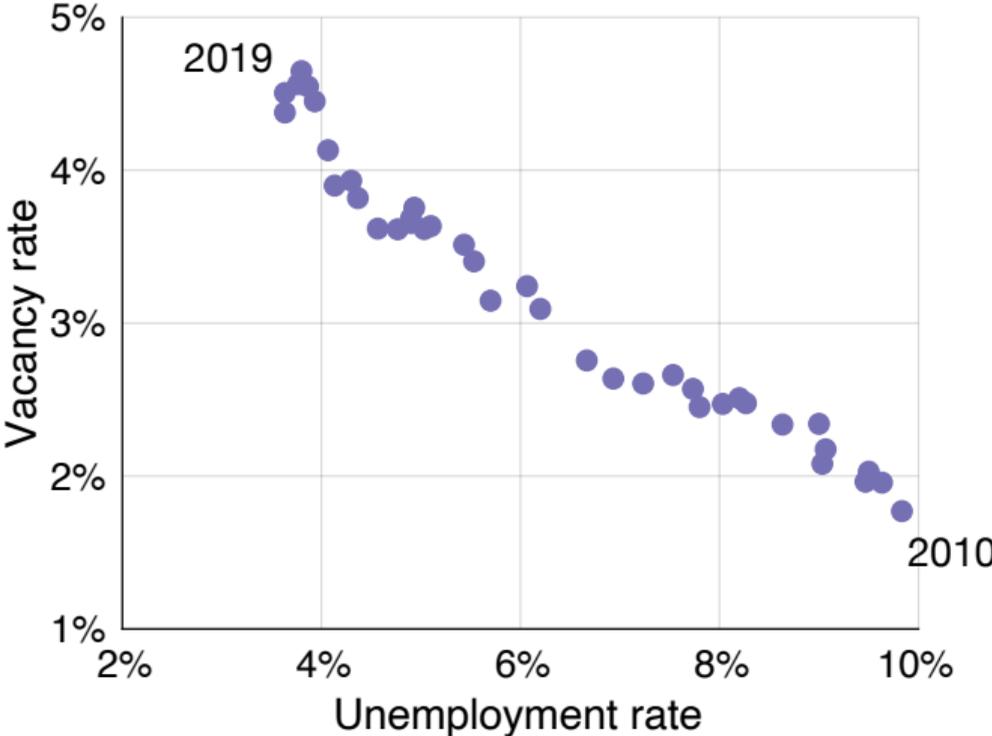
- share  $u$  of labor force is unemployed
  - home production is fraction  $\zeta \in (0, 1)$  for market production
- share  $\kappa \cdot v$  of labor force is employed recruiting
  - $\kappa$  recruiter per vacancy
- share  $1 - u - \kappa v$  of labor force is employed producing
- social welfare is determined by home production + market production:

$$SW \propto 1 - u - \kappa \cdot v + \zeta \cdot u = 1 - \kappa \cdot v - (1 - \zeta) \cdot u$$

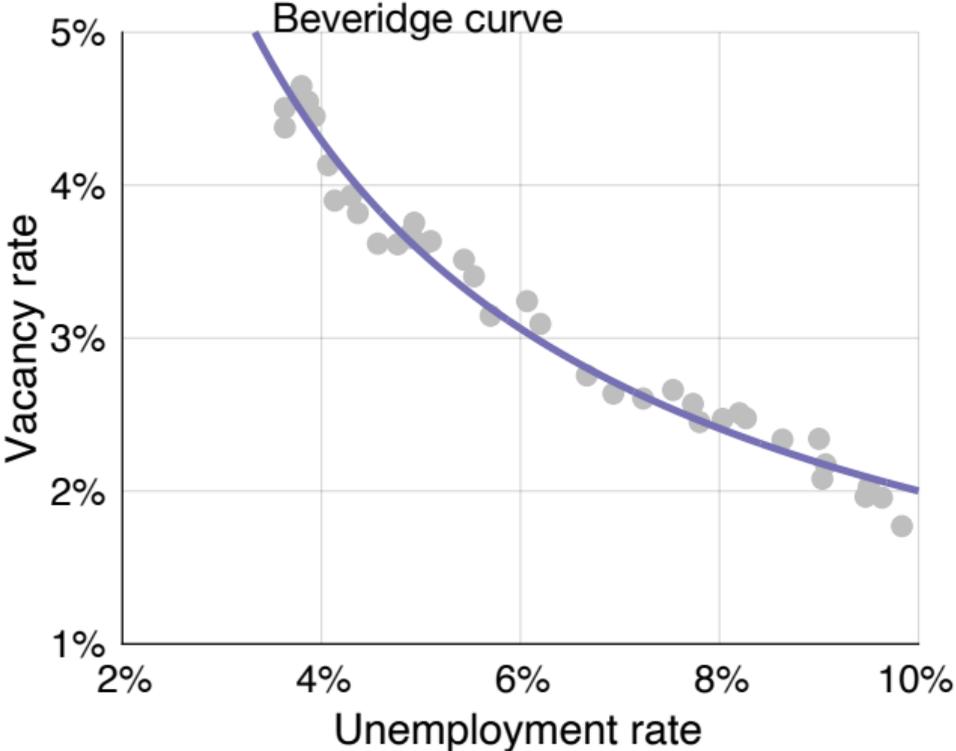
## BEVERIDGEAN MODEL OF THE ECONOMY

- maximize social welfare  $\Leftrightarrow$  minimize  $\kappa v + (1 - \zeta)u$ 
  - special case with  $\kappa = 1$  and  $\zeta = 0$ : minimize  $u + v$  (Michaillat, Saez (2023))
- of course, cannot set  $u = v = 0$
- Beveridge curve:  $v(u)$ 
  - $v$ : vacancy rate
  - $u$ : unemployment rate
  - $v(u)$ : decreasing in  $u$ , convex

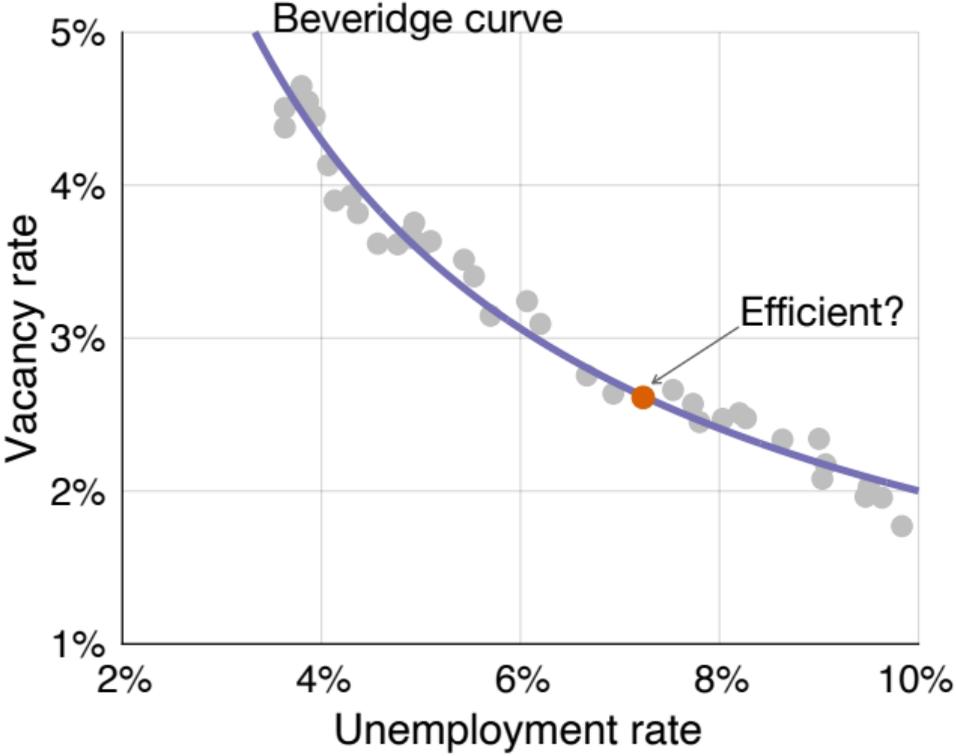
# US BEVERIDGE CURVE



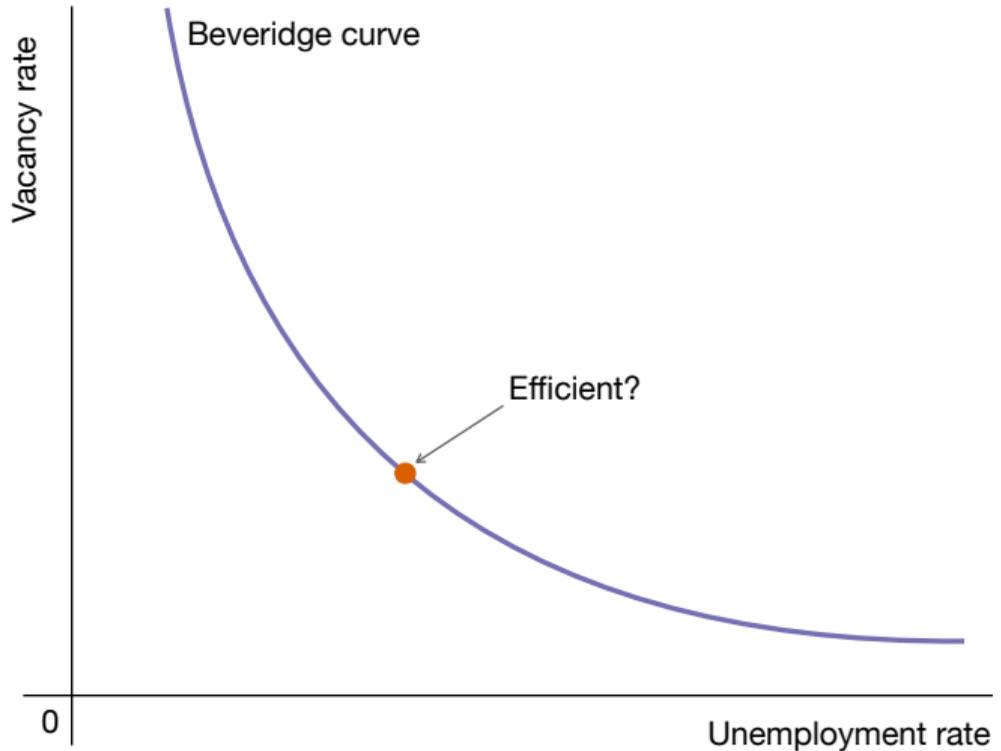
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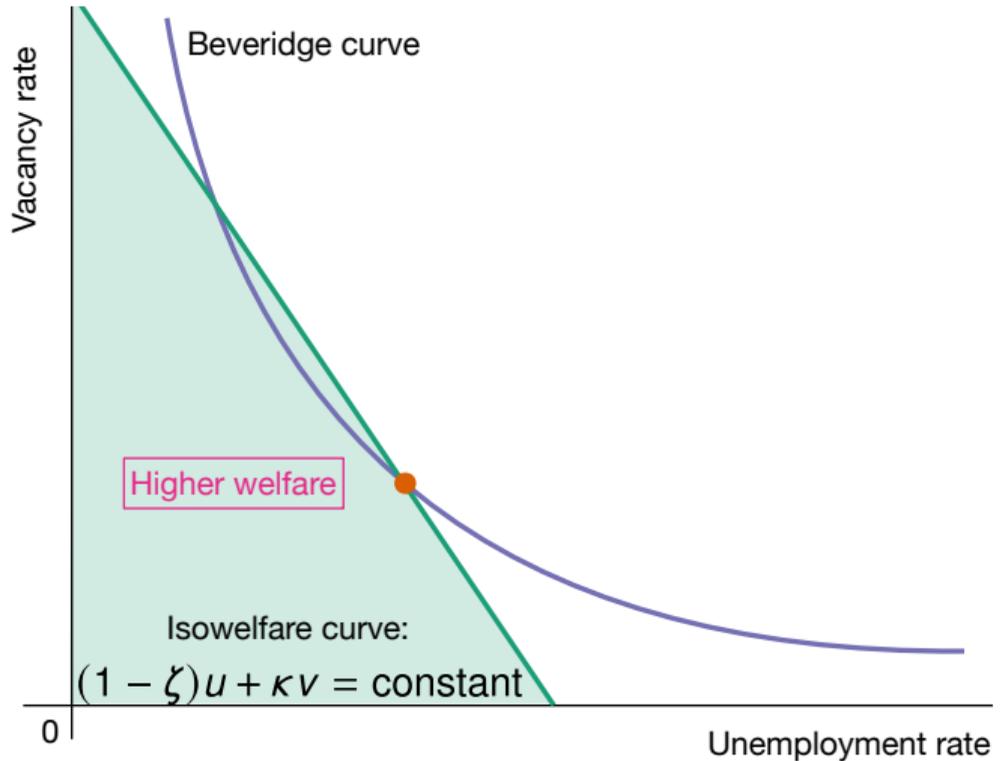
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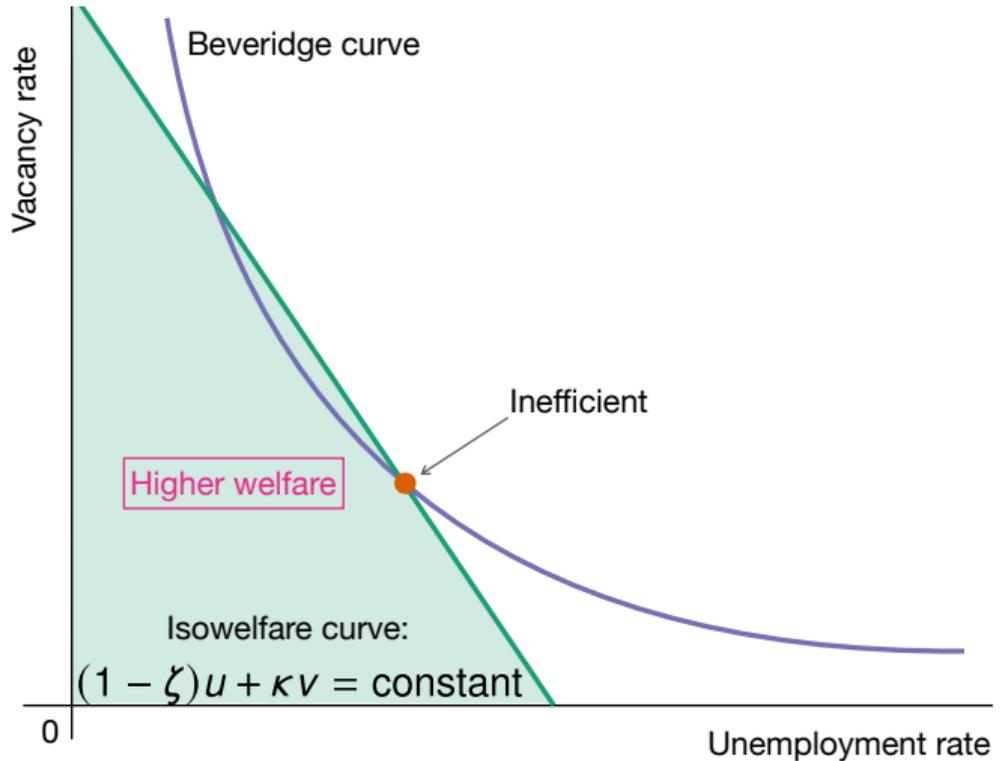
# CONDITION FOR LABOR-MARKET EFFICIENCY



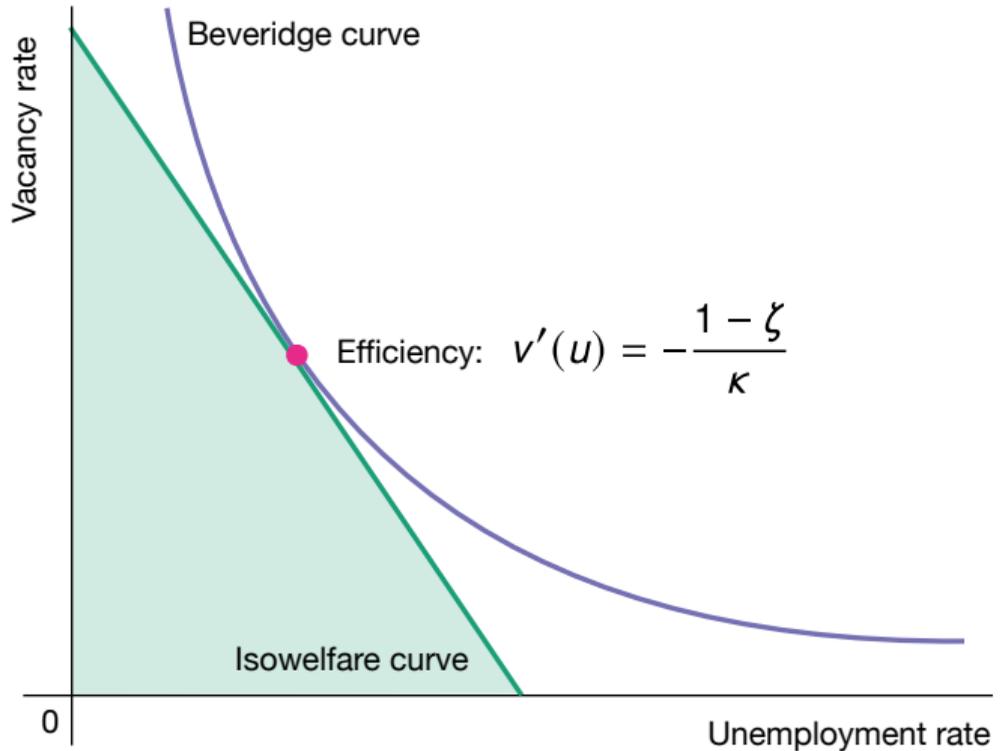
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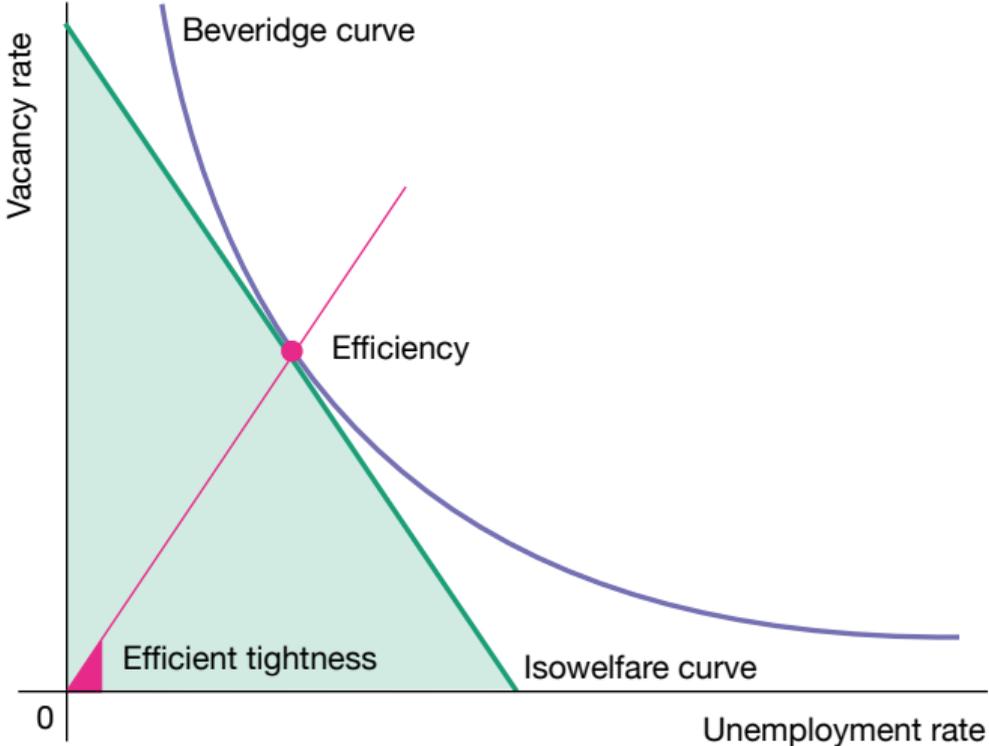
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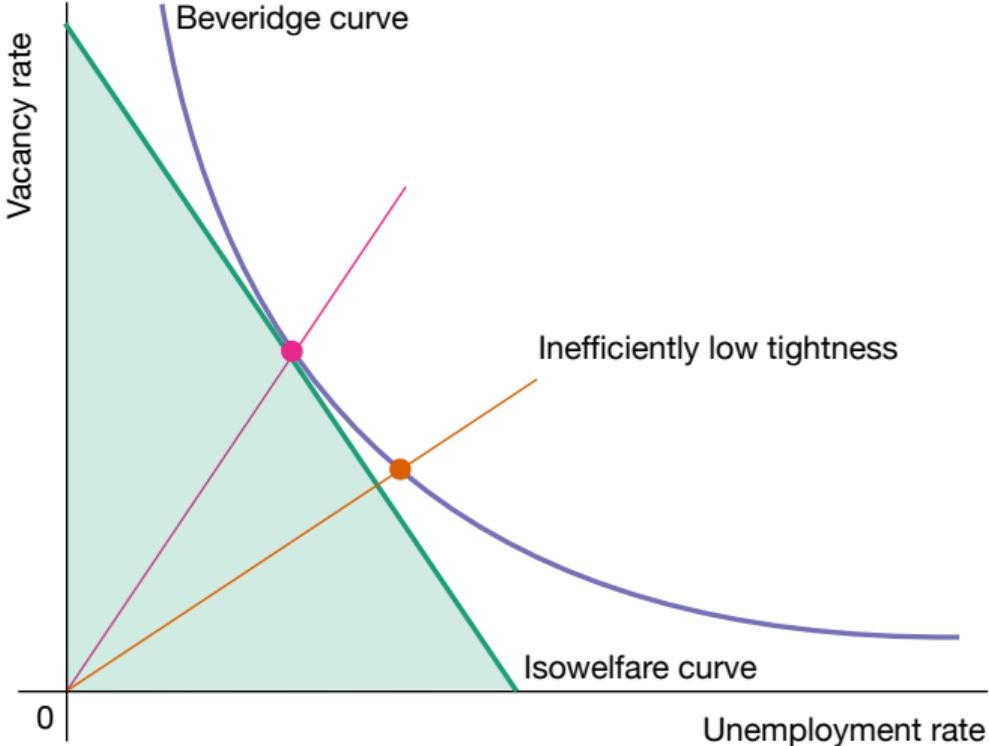
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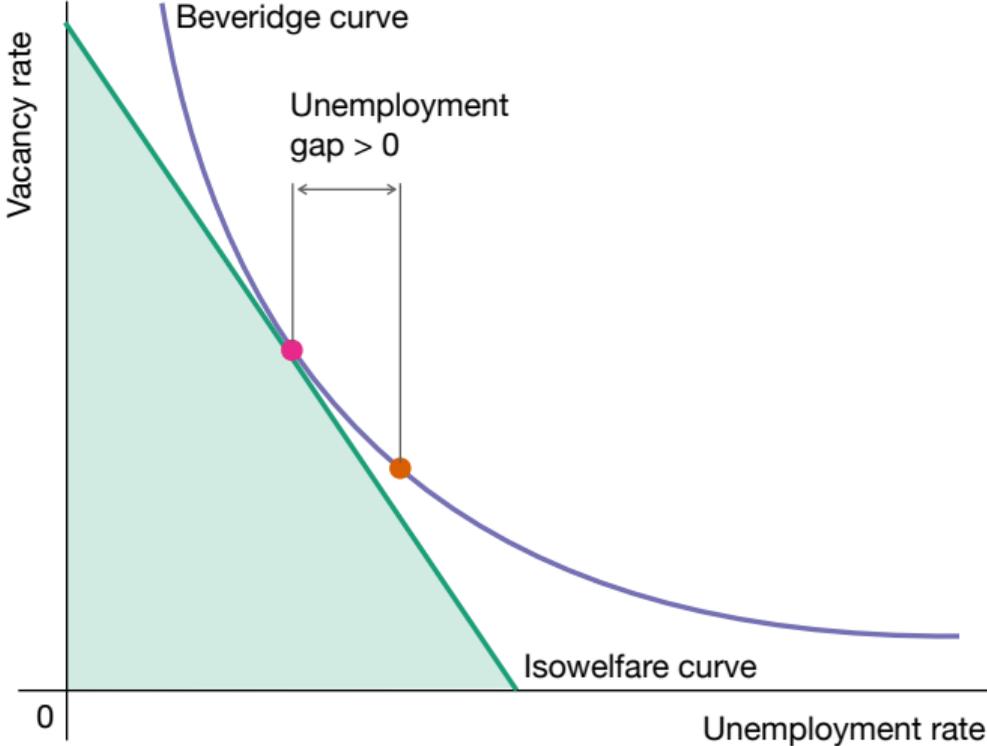
# TIGHTNESS GAP AND UNEMPLOYMENT GAP



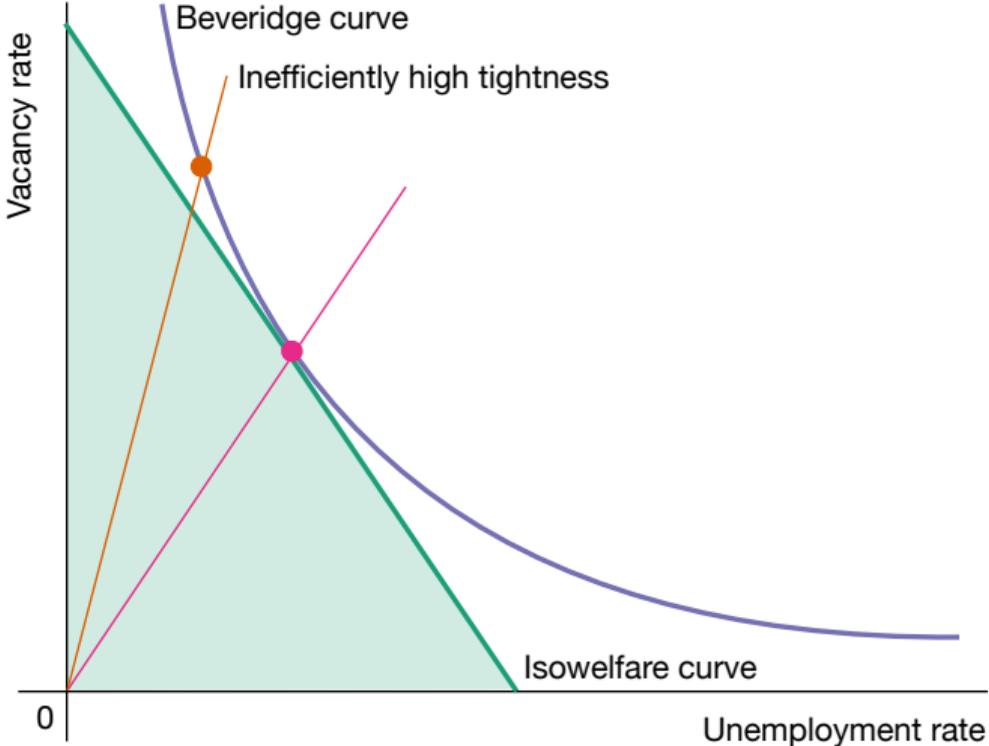
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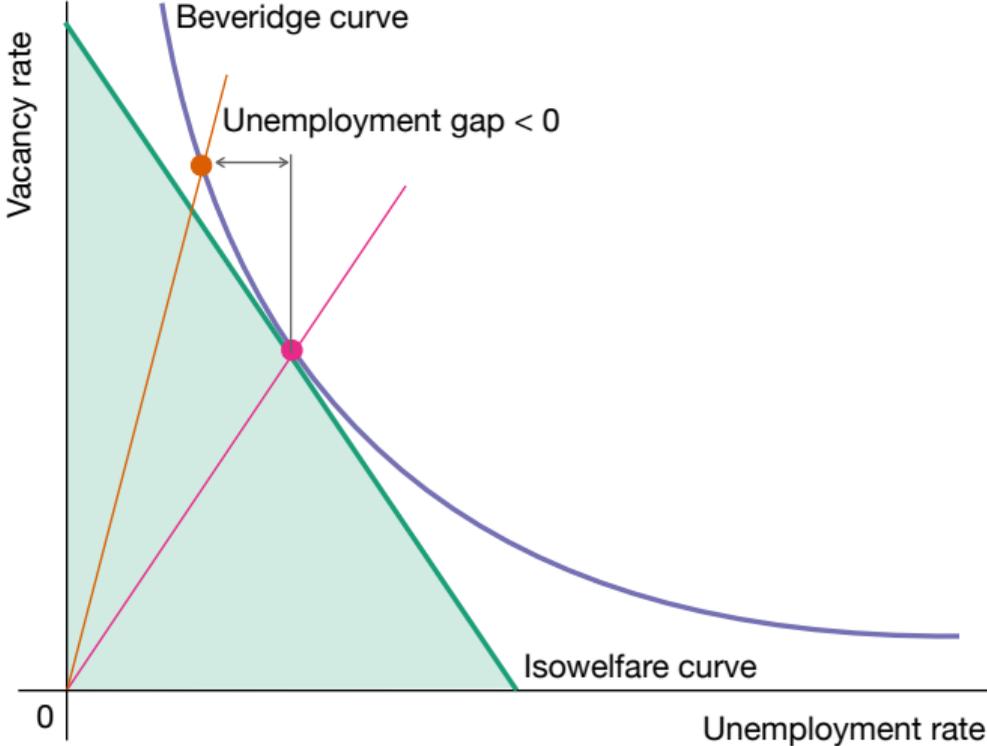
# TIGHTNESS GAP AND UNEMPLOYMENT GAP



# TIGHTNESS GAP AND UNEMPLOYMENT GAP



# TIGHTNESS GAP AND UNEMPLOYMENT GAP



## GRAPHICAL CHARACTERIZATION OF EFFICIENCY

- efficiency at tangency point:  $v'(u) = MRS_{uv}$
- computing the social marginal rate of substitution:

$$MRS_{uv} = -\frac{\partial SW/\partial u}{\partial SW/\partial v} = -\frac{1 - \zeta}{\kappa}$$

- efficiency condition:

$$v'(u) = -\frac{1 - \zeta}{\kappa}$$

## ANALYTICAL CHARACTERIZATION OF EFFICIENCY

- efficiency  $\Leftrightarrow$  minimize  $\kappa v(u) + (1 - \zeta)u$
- first-order condition is necessary and sufficient for this convex problem:

$$\kappa v'(u) + (1 - \zeta) = 0$$

- efficiency condition:

$$v'(u) = -\frac{1 - \zeta}{\kappa}$$

## SUFFICIENT-STATISTIC FORMULA FOR EFFICIENT TIGHTNESS

- labor market tightness:  $\theta = v/u$
- Beveridge elasticity:

$$\epsilon = -\frac{d \ln(v)}{d \ln(u)} = -\frac{u}{v} \cdot \frac{dv}{du} = -\frac{v'(u)}{\theta} > 0$$

- condition for efficiency:

$$\begin{aligned}v'(u) &= -\frac{1-\zeta}{\kappa} \\ -\frac{v'(u)}{\theta} \cdot \theta &= \frac{1-\zeta}{\kappa} \\ \theta &= \frac{1-\zeta}{\kappa \cdot \epsilon}\end{aligned}$$

## EFFICIENT TIGHTNESS

- formula in sufficient statistics (valid in any Beveridgean model):

$$\theta^* = \frac{1 - \zeta}{\kappa \cdot \epsilon}$$

- in the US, in aggregate,  $\zeta \approx 0$ ,  $\kappa \approx 1$ , and  $\epsilon \approx 1$  so  $\theta^* \approx 1$  (Michaillat, Saez 2023)
  - $\epsilon$ : Beveridge elasticity
  - $\kappa$ : recruiting cost
  - $\zeta$ : social value of nonwork (does not include benefits and transfers)
- but these statistics might take different values in other countries or in specific industries

## SUFFICIENT-STATISTIC FORMULA FOR EFFICIENT UNEMPLOYMENT RATE

- with isoelastic Beveridge curve:

$$v = A \cdot u^{-\epsilon}$$

$$\theta = \frac{v}{u} = A \cdot u^{-(\epsilon+1)}$$

$$u = (\theta/A)^{-1/(\epsilon+1)}$$

$$u^* = (\theta^*/A)^{-1/(\epsilon+1)}$$

- $u^*$  obtained from  $\theta^*$  through Beveridge curve:

$$\frac{u}{u^*} = \left( \frac{\theta}{\theta^*} \right)^{-1/(1+\epsilon)}$$

## EFFICIENT UNEMPLOYMENT RATE

- reshuffling the terms in the previous expression gives the efficient unemployment rate:

$$u^* = \left( \frac{\kappa \cdot \epsilon}{1 - \zeta} \cdot v \cdot u^\epsilon \right)^{1/(1+\epsilon)}$$

- in the US, in aggregate,  $\zeta \approx 0$ ,  $\kappa \approx 1$ , and  $\epsilon \approx 1$  so  $u^* \approx \sqrt{uv}$  (Michaillat, Saez 2023)
- taking logs in the previous expression, we can also link log unemployment and log tightness gaps, which is useful to move between unemployment and tightness:

$$\log(u) - \log(u^*) = -\frac{1}{1 + \epsilon} \cdot [\log(\theta) - \log(\theta^*)]$$

## MATCHING MODELS ARE BEVERIDGEAN MODELS

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## DYNAMIC BUSINESS-CYCLE MODEL

- unemployment is a function of tightness when flows are balanced:

$$u = \frac{\lambda}{\lambda + f(\theta)}$$

- we can express relationship as a Beveridge curve:

$$u = \frac{\lambda}{\lambda + \omega \cdot \theta^{1-\eta}}$$
$$\lambda = \lambda \cdot u + \omega \cdot \frac{v^{1-\eta}}{u^{1-\eta}} \cdot u$$

$$\lambda \cdot (1 - u) = \omega \cdot v^{1-\eta} \cdot u^\eta$$

- this yields the Beveridge curve—a negative relationship between  $v$  and  $u$ :

$$v(u) = \left[ \frac{\lambda \cdot (1 - u)}{\omega \cdot u^\eta} \right]^{1/(1-\eta)}$$

## BEVERIDGE ELASTICITY IN DYNAMIC BUSINESS-CYCLE MODEL

- for a refresher on how to compute elasticities, see <https://youtu.be/tU0dtS9iiOk>
- Beveridge elasticity in dynamic model:

$$\epsilon = -\frac{d \ln(v)}{d \ln(u)} = -\frac{1}{1-\eta} \cdot \left[ \frac{d \ln(\lambda \cdot (1-u))}{d \ln(u)} - \eta \right]$$

$$\epsilon = \frac{1}{1-\eta} \cdot \left[ \eta - \frac{d \ln(1-u)}{d \ln(u)} \right]$$

$$\epsilon = \frac{1}{1-\eta} \left[ \eta + \frac{u}{1-u} \right]$$

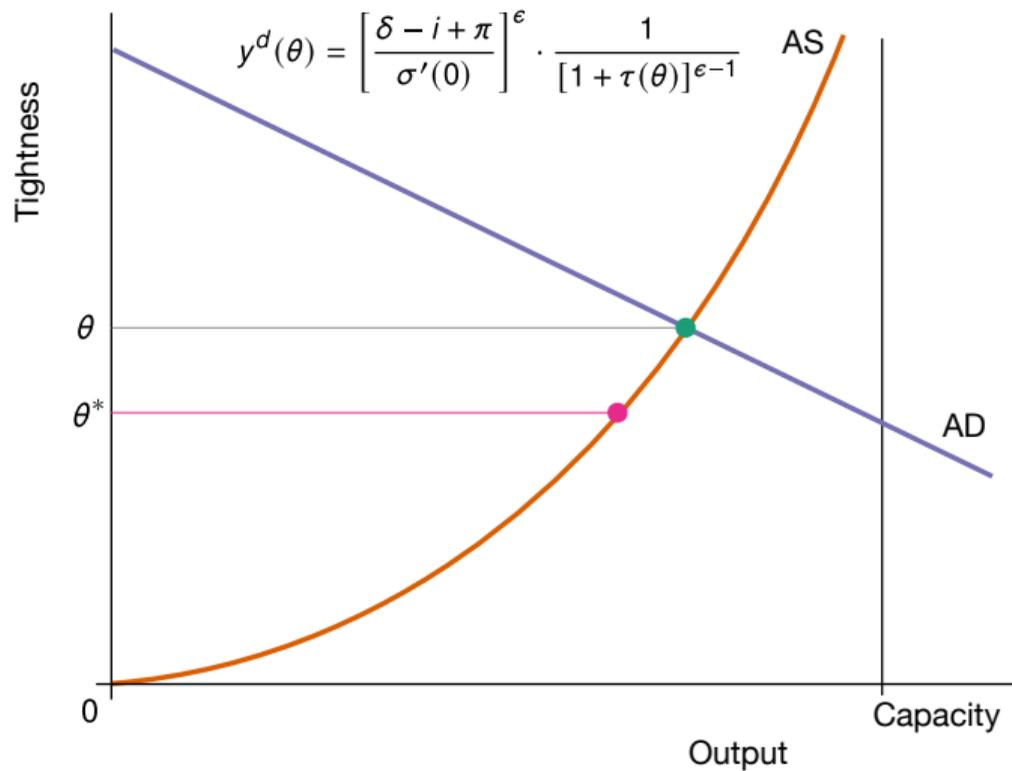
- since  $u/(1-u)$  is small, because  $u$  is small,  $\epsilon$  is almost constant:

$$\epsilon \approx \frac{\eta}{1-\eta}$$

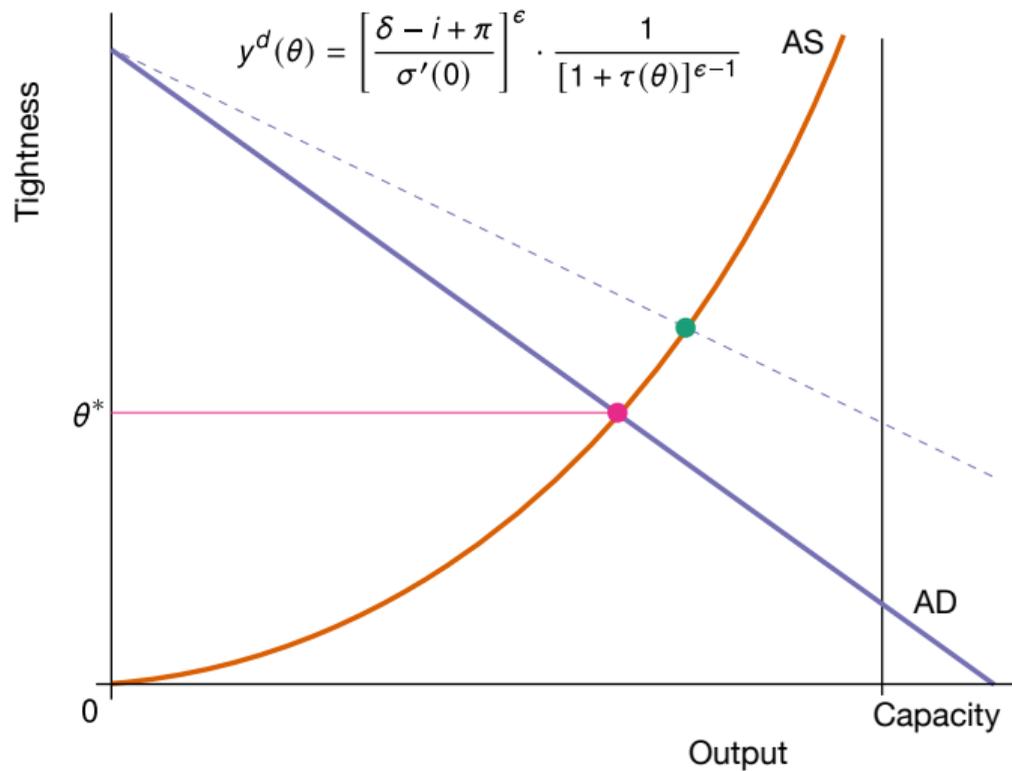
# OPTIMAL MONETARY POLICY IN DYNAMIC BUSINESS-CYCLE MODEL

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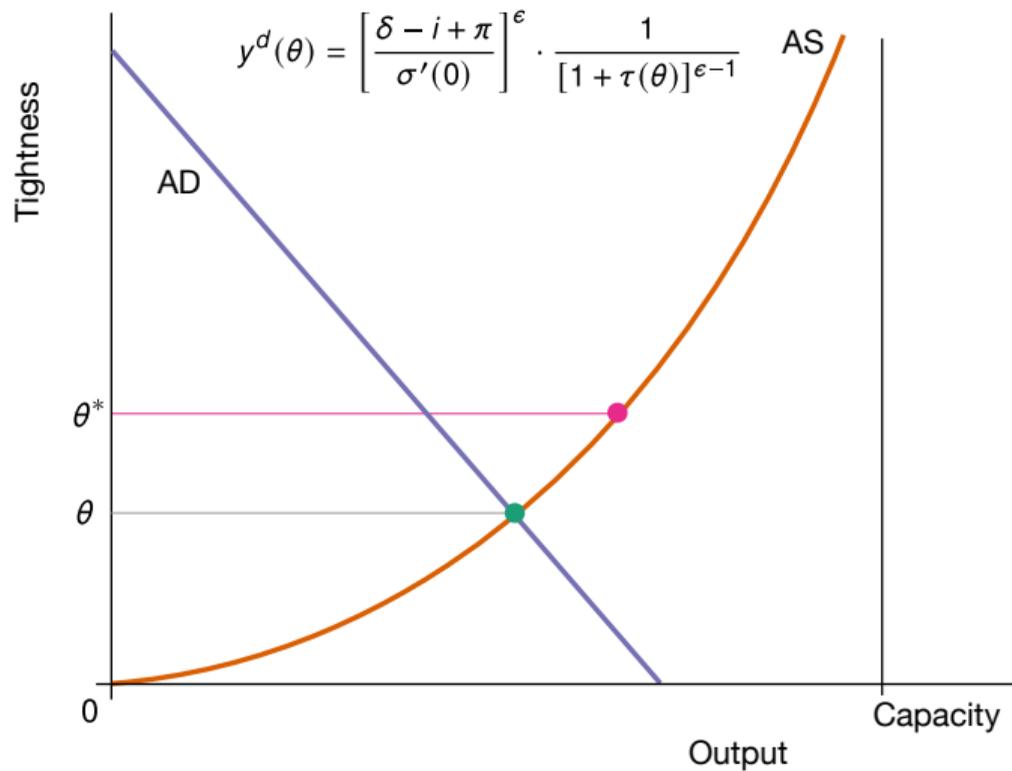
## RESPONSE TO EXCESSIVE TIGHTNESS



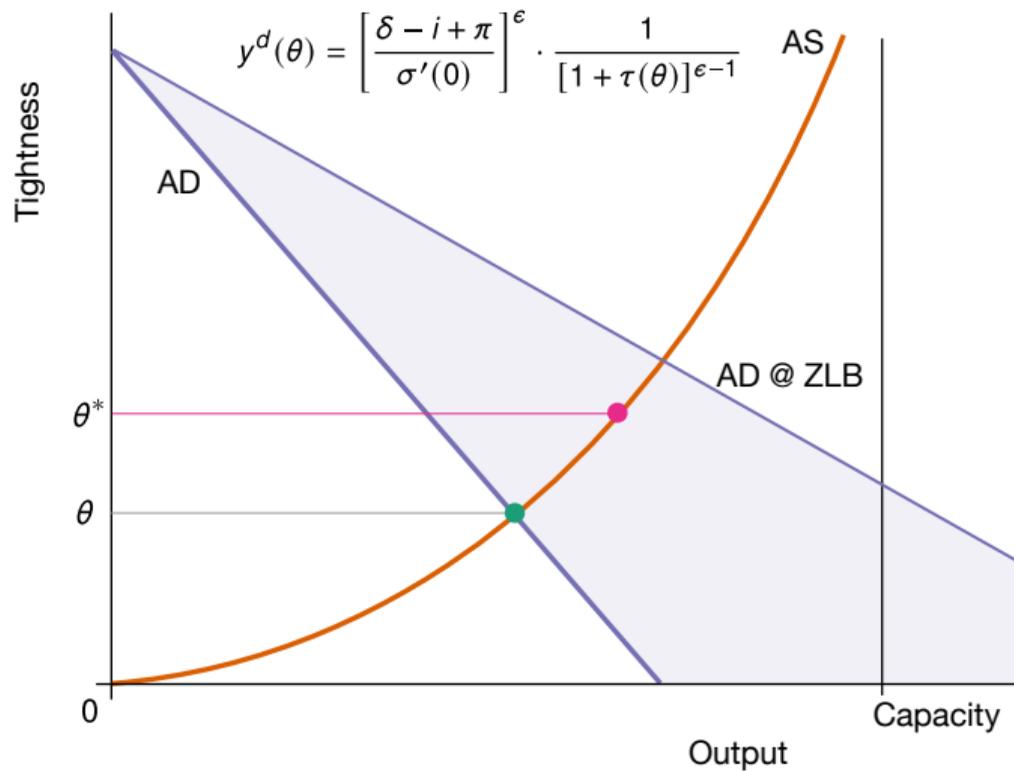
## RESPONSE TO EXCESSIVE TIGHTNESS



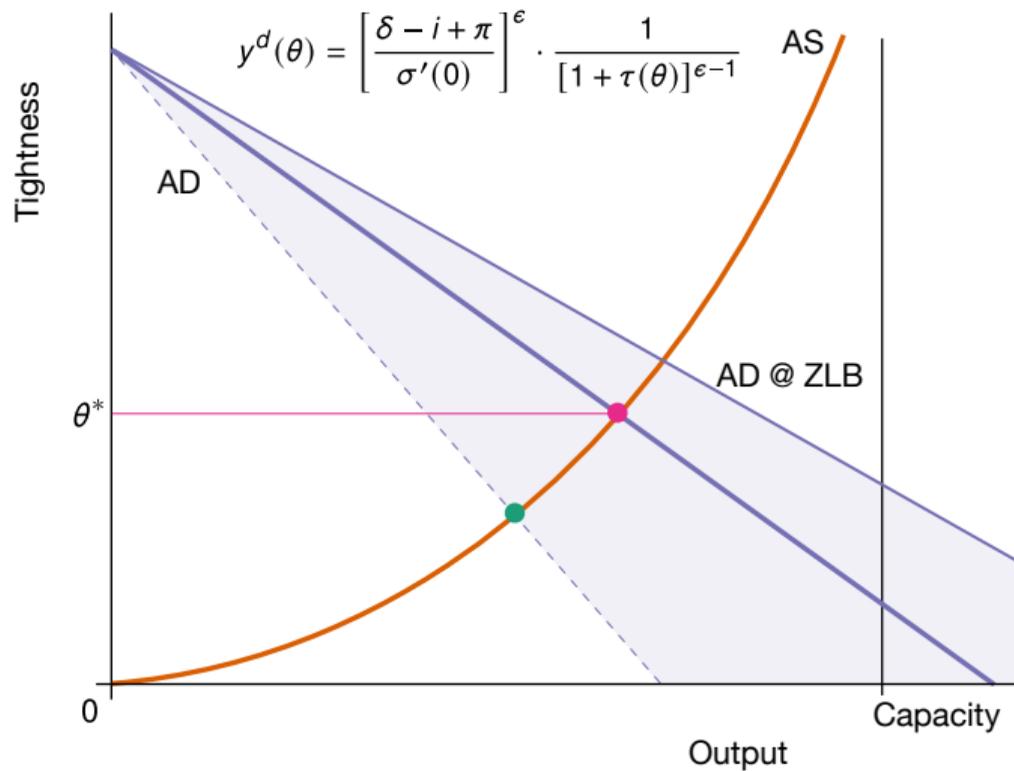
## RESPONSE TO INSUFFICIENT TIGHTNESS



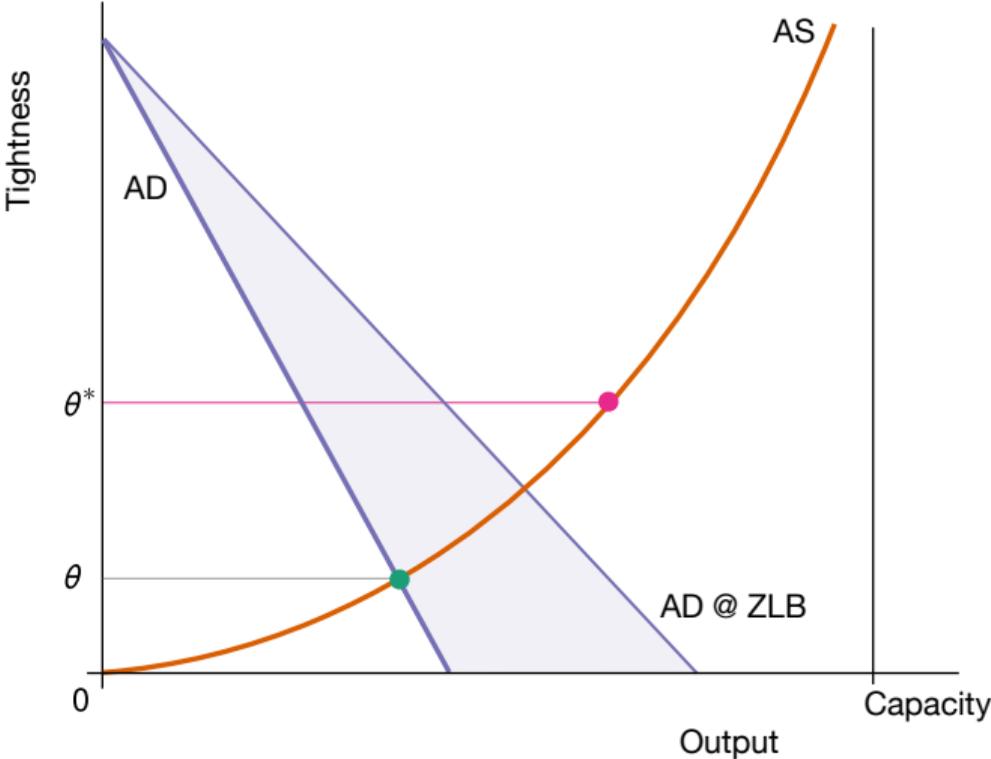
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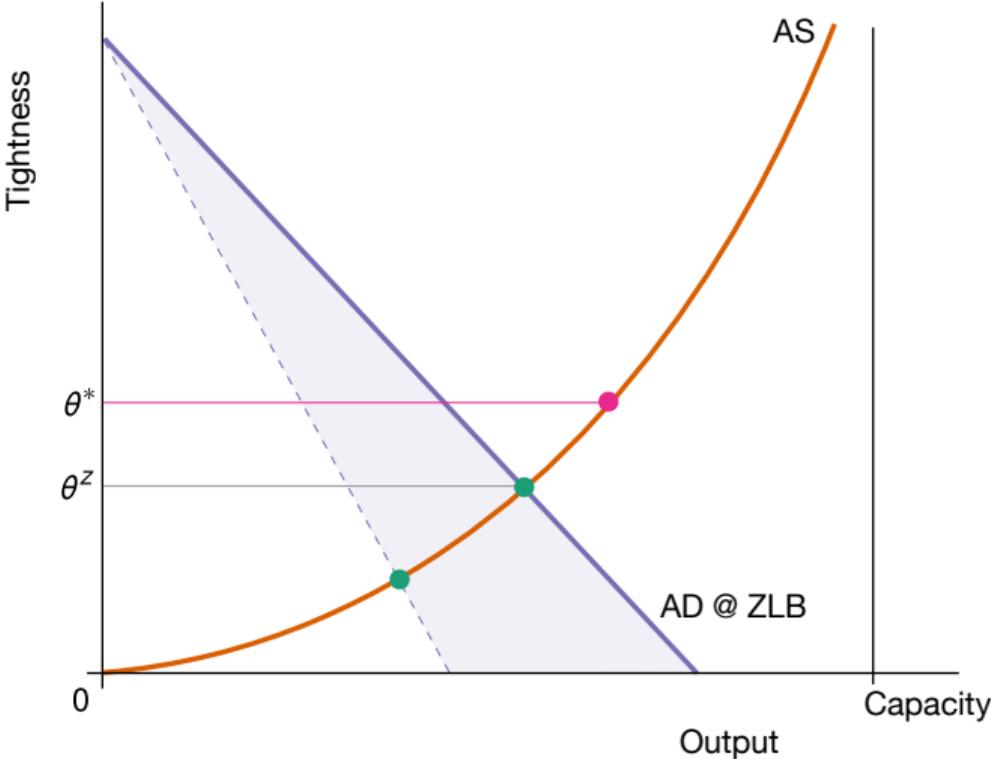
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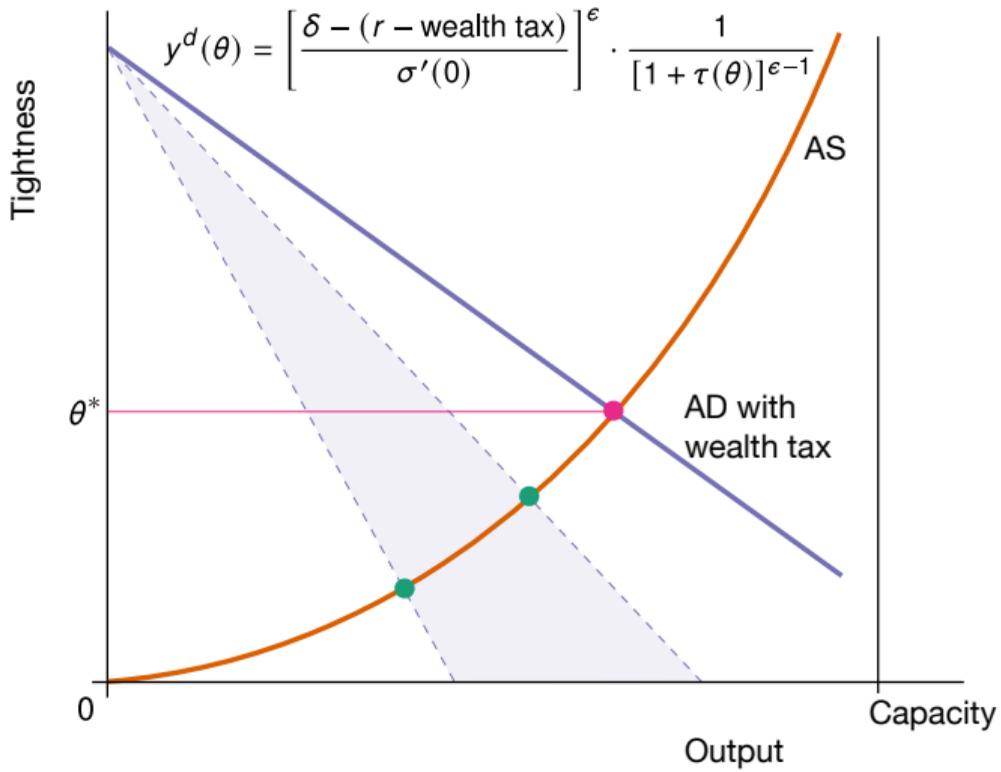
# ZLB CONSTRAINT



# ZLB CONSTRAINT



# WEALTH TAX UNDOES ZLB



# SUFFICIENT-STATISTIC FORMULA FOR OPTIMAL MONETARY POLICY

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## OPTIMAL MONETARY POLICY FORMULA

- unemployment rate is function  $u(i)$  of interest rate
- linear expansion of  $u(i)$  around suboptimal  $[i, u]$ , assessed at efficient  $[i^*, u^*]$ :

$$u^* \approx u + \frac{du}{di} \cdot (i^* - i)$$

- reshuffling terms yields sufficient-statistic formula:

$$i - i^* \approx \frac{u - u^*}{du/di}$$

- two sufficient statistics required:
  - unemployment gap:  $u - u^*$
  - monetary multiplier:  $du/di$

## MONETARY MULTIPLIER IN THE US: $du/di \approx 0.5$

| study                                | $du/di$ | method          |
|--------------------------------------|---------|-----------------|
| Bernanke, Blinder (1992)             | 0.6     | VAR             |
| Leeper, Sims, Zha (1996)             | 0.1     | VAR             |
| Christiano, Eichenbaum, Evans (1996) | 0.1     | VAR             |
| Romer, Romer (2003)                  | 0.9     | narrative       |
| Bernanke, Boivin, Eliasch (2005)     | 0.2     | FAVAR           |
| Coibion (2012)                       | 0.5     | narrative & VAR |
| median                               | 0.5     |                 |

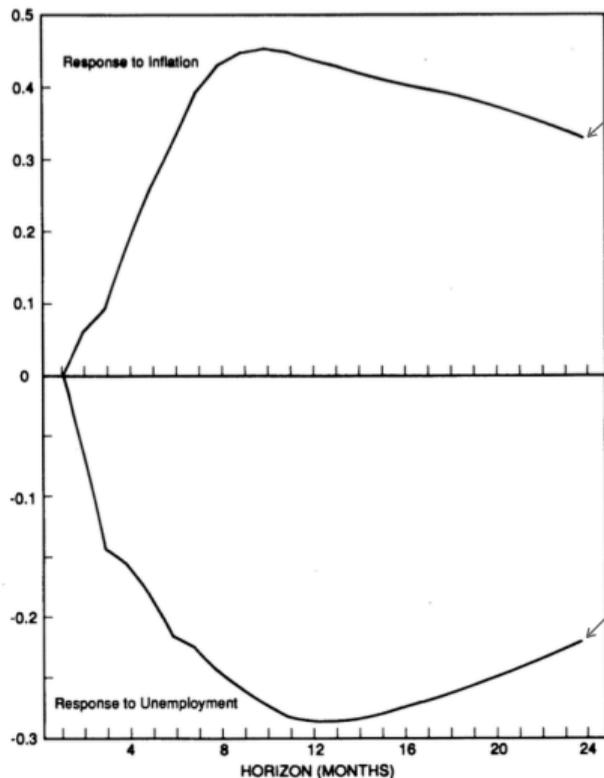
## PRACTICAL RULE FOR MONETARY POLICY

- using US evidence on the monetary multiplier, optimal monetary policy becomes:

$$i - i^* \approx \frac{u - u^*}{0.5} = 2 \times (u - u^*)$$

- ↪ Fed should reduce interest rate by 2 percentage points for each positive percentage point of unemployment gap
- ↪ Fed should raise interest rate by 2 percentage points for each negative percentage point of unemployment gap

## RESPONSE OF FED TO UNEMPLOYMENT RATE (BERNANKE, BLINDER 1992)

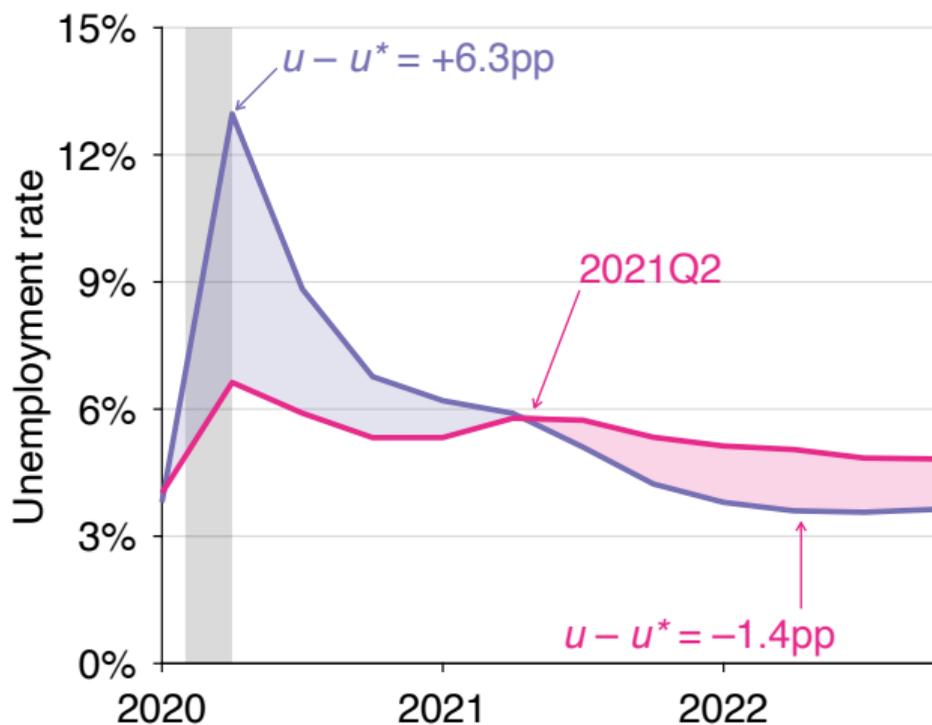


Response of FFR to increase in inflation by 2.15pp

Response of FFR to increase in unemployment by 0.18pp

- fed funds rate (FFR) drops by 0.28pp when unemployment increases by 0.18pp
- since  $u^*$  is very stable, FFR drops by 0.28pp when unemployment gap increases by  $\approx 0.18$ pp
- FFR drops by  $0.28/0.18 = 1.6$ pp when unemployment gap increases by 1pp
- close to the 2pp response suggested by optimal formula

## RESPONSE OF FED DURING PANDEMIC (MICHAILLAT, SAEZ 2023)



- FFR should drop by  $6.3 \times 2 = 12.6$ pp at peak of recessions  $\rightsquigarrow$  ZLB
- FFR should have started to increase in 2021Q2, when unemployment gap turned negative
- FFR increased by 4.75pp, so we can expect unemployment to increase by  $4.75 \times 0.5 = 2.4$ pp  $\rightsquigarrow$  unemployment gap might turn positive
- lag of 1–1.5 years for full effect

# SUFFICIENT-STATISTIC FORMULA FOR OPTIMAL GOVERNMENT SPENDING

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## GOVERNMENT'S PROBLEM

- households' flow utility over public and private employment:  $\mathcal{U}(c, g)$
- to simplify: set up from the paper on  $u^* = \sqrt{uv}$ 
  - no home production, one recruiter per vacancy
- public expenditure is financed by a lump-sum tax to maintain a balanced budget
- private producers:  $c = 1 - u - v - g$
- first constraint: Beveridge curve  $v(u)$
- second constraint: public spending affects unemployment  $u(g)$
- given  $v(u)$  and  $u(g)$ , the government chooses  $g$  to maximize

$$\mathcal{U}(1 - [u(g) + v(u(g))] - g, g)$$

## CORRECTING THE SAMUELSON FORMULA

- first-order condition of government's problem is

$$0 = \frac{\partial \mathcal{U}}{\partial g} - \frac{\partial \mathcal{U}}{\partial c} - \frac{\partial \mathcal{U}}{\partial c} \cdot u'(g) \cdot [1 + v'(u)]$$
$$1 = \frac{\partial \mathcal{U} / \partial g}{\partial \mathcal{U} / \partial c} - u'(g) \cdot [1 + v'(u)]$$

- optimal public expenditure satisfies

$$\underbrace{1 = MRS_{gc}}_{\text{Samuelson formula}} + \underbrace{[1 + v'(u)] \cdot [-u'(g)]}_{\text{correction}}$$

- $MRS_{gc} = [\partial \mathcal{U} / \partial g] / [\partial \mathcal{U} / \partial c]$ : marginal rate of substitution between public and private consumption, decreasing in  $g/c$
- $[1 + v'(u)] \cdot [-u'(g)]$ : correction to the Samuelson formula in presence of unemployment

## INTERPREATION OF THE CORRECTED SAMUELSON FORMULA

$$\underbrace{1 = MRS_{gc}}_{\text{Samuelson formula}} + \underbrace{[1 + v'(u)] \cdot [-u'(g)]}_{\text{correction}}$$

- $MRS_{gc}$ : 1 when public goods  $g$  and private goods  $c$  are equally valuable, decreasing in  $g/c$
- $1 + v'(u)$ : slope of  $u + v(u)$ , which is minimized at efficiency
  - $1 + v'(u) < 0$  if the economy is inefficiently tight ( $u < u^*$ )
  - $1 + v'(u) = 0$  if the economy is efficient ( $u = u^*$ )
  - $1 + v'(u) > 0$  if the economy is inefficiently slack ( $u > u^*$ )
- $-u'(g) = -du/dg = m$ : unemployment multiplier, giving the reduction in # unemployed workers with 1 extra public worker

## DEPARTURES FROM SAMUELSON RULE

| state of economy | multiplier     |                |                |
|------------------|----------------|----------------|----------------|
|                  | $-u'(g) < 0$   | $-u'(g) = 0$   | $-u'(g) > 0$   |
| $1 + v'(u) > 0$  | $MRS_{gc} > 1$ | $MRS_{gc} = 1$ | $MRS_{gc} < 1$ |
| $1 + v'(u) = 0$  | $MRS_{gc} = 1$ | $MRS_{gc} = 1$ | $MRS_{gc} = 1$ |
| $1 + v'(u) < 0$  | $MRS_{gc} < 1$ | $MRS_{gc} = 1$ | $MRS_{gc} > 1$ |

# DEPARTURE OF OPTIMAL SPENDING $g/c$ FROM SAMUELSON SPENDING $(g/c)^*$

| state of economy | multiplier      |                 |                 |
|------------------|-----------------|-----------------|-----------------|
|                  | $m < 0$         | $m = 0$         | $m > 0$         |
| $u > u^*$        | $g/c < (g/c)^*$ | $g/c = (g/c)^*$ | $g/c > (g/c)^*$ |
| $u = u^*$        | $g/c = (g/c)^*$ | $g/c = (g/c)^*$ | $g/c = (g/c)^*$ |
| $u < u^*$        | $g/c > (g/c)^*$ | $g/c = (g/c)^*$ | $g/c < (g/c)^*$ |

## INTERPRETATION OF DEPARTURE FROM SAMUELSON SPENDING

- correction to the Samuelson formula appears due to effect of public expenditure on welfare through unemployment
- assume that public employment reduces unemployment ( $m > 0$ ) and the labor market is inefficiently slack ( $u > u^*$ )
  - then an increase in public employment shifts employment from the private to public sector (shift in the composition of the pie, as in Samuelson)
  - but it also increases the number of producers and therefore the total amount of production (increase in the size of the pie, absent from Samuelson)
  - this extra positive effect from public employment explains why the corrected formula recommends more public employment than Samuelson ( $g/c > (g/c^*)$ , or  $MRS_{gc} < 1$ )

## EXPLICIT SUFFICIENT-STATISTIC FORMULA

- above formula only implicitly defines the optimal amount of public spending relative to private spending,  $g/c$
- can rework the formula to express optimal  $g/c$  as a function of fixed statistics:

$$\frac{g/c - (g/c)^*}{(g/c)^*} \approx \frac{z_0 \xi m}{1 + z_1 z_0 \xi m^2} \cdot \frac{u_0 - u^*}{u^*}$$

- resulting unemployment  $u - u^*$  is smaller than  $u_0 - u^*$  but positive:

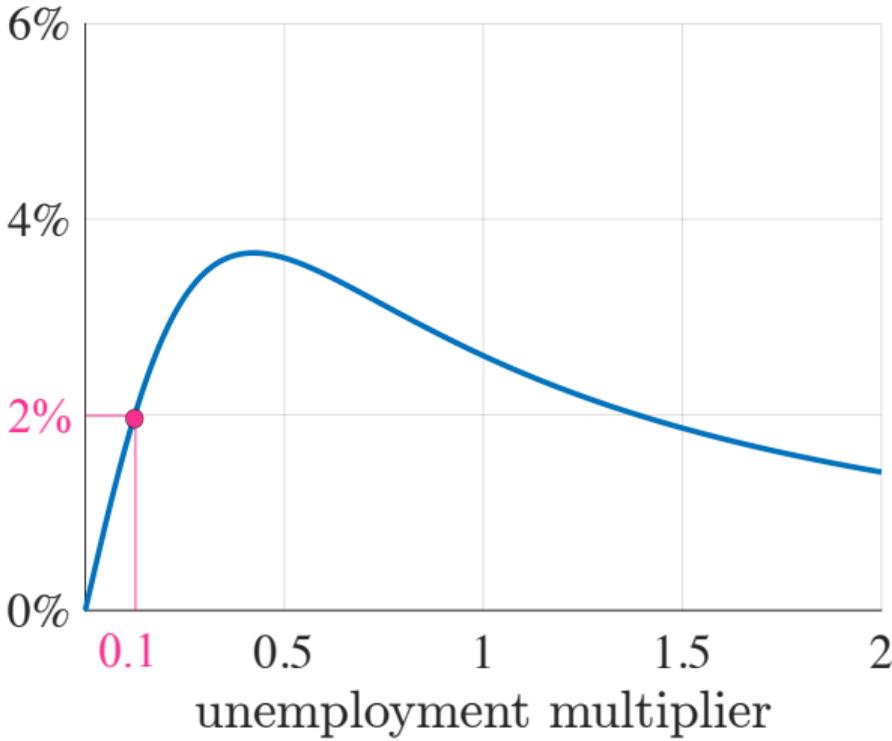
$$u - u^* \approx \frac{u_0 - u^*}{1 + z_1 z_0 \xi m^2} > 0$$

- $u_0$ : initial, inefficient unemployment rate
- $\xi$ : elasticity of substitution between public and private goods
- $z_0, z_1$ : constant of the parameters

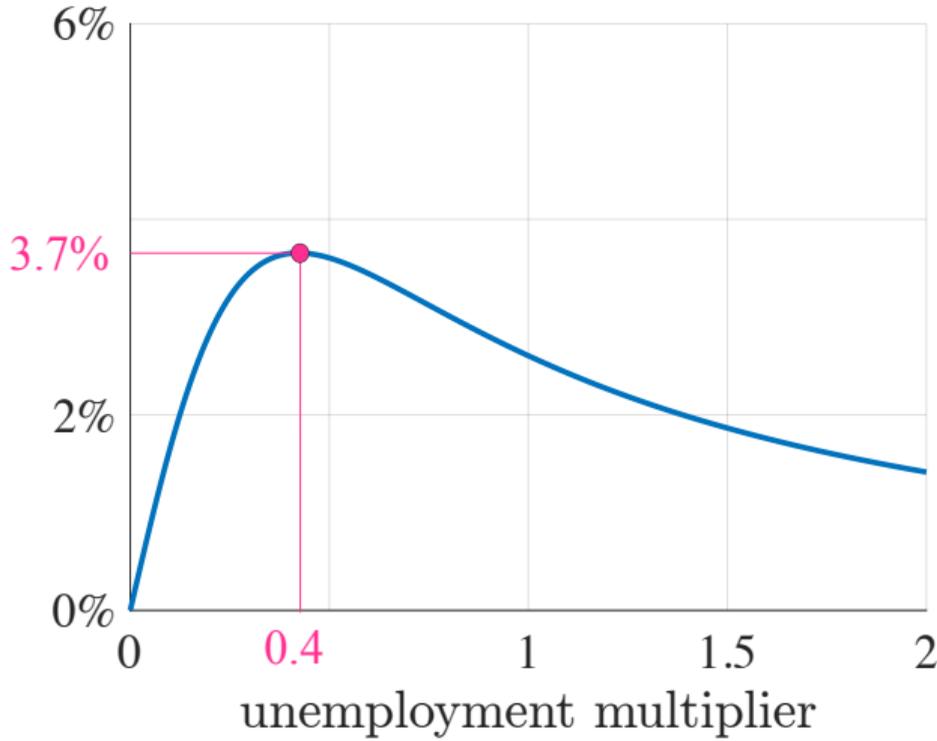
## ILLUSTRATION: US GREAT RECESSION (MICHAILLAT, SAEZ 2019)

- starting point: winter 2008–2009
- unemployment = 6% and public spending = 16.5% of GDP
  - for illustration: we take these values as efficient so  $u^* = 6\%$  and  $(g/c)^* = 16.5\%$
- unemployment is forecast to increase to 9%
  - initial unemployment gap  $u_0 - u^* = 9\% - 6\% = 3\%$
- we compute optimal stimulus for various unemployment multipliers  $m$ 
  - $\xi, z_0, z_1$ : calibrated to US values
- the resulting, optimal unemployment gap  $u - u^*$  will be smaller than  $u_0 - u^*$  but positive

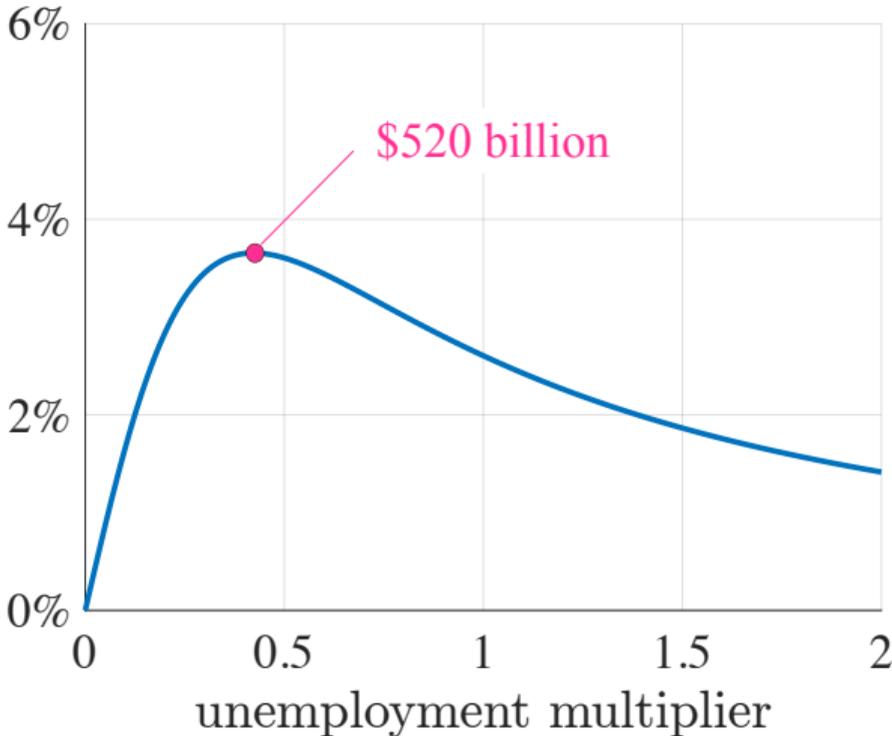
# OPTIMAL STIMULUS SPENDING (% OF GDP): SMALL MULTIPLIER



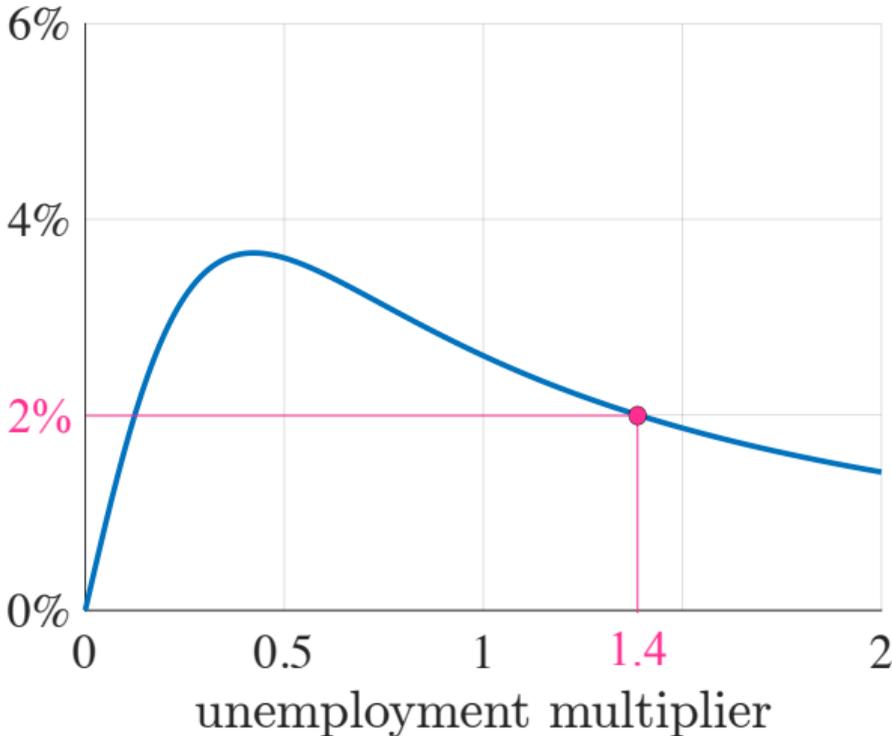
# OPTIMAL STIMULUS SPENDING (% OF GDP): MEDIUM MULTIPLIER



# OPTIMAL STIMULUS SPENDING (% OF GDP): MEDIUM MULTIPLIER



# OPTIMAL STIMULUS SPENDING (% OF GDP): LARGE MULTIPLIER



## SUMMARY

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## UNEMPLOYMENT GAP IN THE UNITED STATES

- socially efficient unemployment rate  $u^*$  & unemployment gap  $u - u^*$  are determined by 3 sufficient statistics
  - elasticity of Beveridge curve
  - social cost of unemployment
  - cost of recruiting
- in the United States, 1951–2019:
  - $u^*$  averages 4.3%  $\rightsquigarrow u - u^*$  averages 1.4pp
  - $3.0\% < u^* < 5.4\%$   $\rightsquigarrow u - u^*$  is countercyclical
  - $\rightsquigarrow$  labor market is inefficient
  - $\rightsquigarrow$  labor market is inefficiently slack in slumps

## IMPLICATIONS FOR POLICY DESIGN

- optimal nominal interest rate is procyclical
  - optimal for monetary policy to eliminate the unemployment gap
  - unemployment  $\downarrow$  when interest rate  $\downarrow$
- optimal government spending is countercyclical
  - optimal for government spending to reduce—not eliminate—the unemployment gap
  - unemployment  $\downarrow$  when spending  $\uparrow$

## FURTHER IMPLICATIONS FOR POLICY DESIGN

- optimal unemployment insurance is countercyclical (Landais, Michailat, Saez 2018)
  - US tightness gap is procyclical
  - optimal for unemployment insurance to reduce—not eliminate—the tightness gap
  - tightness  $\uparrow$  when unemployment insurance  $\uparrow$
- optimal immigration policy is procyclical (Michailat 2023)
  - increase in immigration improves welfare when the labor market is inefficiently tight, and reduces welfare when labor market is inefficiently slack
  - because immigration reduces labor market tightness (positive supply shock)